



## **Nexamp, Inc. Seeking Business Development Managers**

### **Position Summary**

Nexamp develops, builds, owns, and operates renewable energy projects. With a proven track record of award-winning engineering, procurement and construction, and extensive energy market/finance expertise, Nexamp makes renewable energy projects simple and profitable for our clients and partners. Nexamp is seeking Business Development managers with solar photovoltaic experience for New England, California and the Southeast. We are seeking bright and enthusiastic professionals to join our highly motivated team. For more information: [www.nexamp.com](http://www.nexamp.com).

### **Duties and Responsibilities**

Responsibilities include but are not limited to greenfield development consisting of site origination and control, permits, interconnection, off take agreements and financing. Other responsibilities may include joint venture modeling, strategic alliance outreach and M&A activity. Thorough understanding of solar market and policies are required.

### **Qualifications**

Ideal candidate must be bright, enthusiastic, self-motivated, results-oriented, and a team player. The candidate should possess strong communications skills, from both a sales and delivery of services standpoint. The candidate should be prepared for increased responsibility in a rapidly growing company.

- 7-10 years of business development experience in the power industry.
- Bachelor's Degree in Engineering preferred
- MBA or equivalent is beneficial

### **Compensation**

Competitive pay and benefits

To apply, please post your cover letter, resume, and salary requirements to [careers@nexamp.com](mailto:careers@nexamp.com) :  
No phone calls, please.